nielsen

Andy Zhao 赵新宇 尼尔森中国区总裁



"科学为证"

尼尔森的业务和解决方案
WHAT WE DO AND HOW WE DO IT ...

开辟消费者研究的新局面

Break new paths in consumer measurement

洞察未来" WHAT'S NEXT"

帮助客户 SO OUR CLIENTS CAN ...

做出正确而重要的决策

Take action that matters

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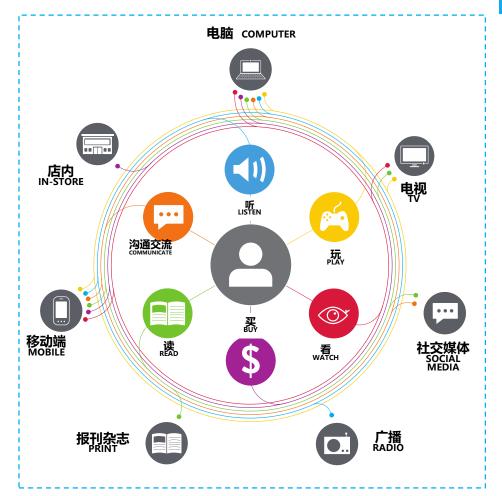
尼尔森的业务核心

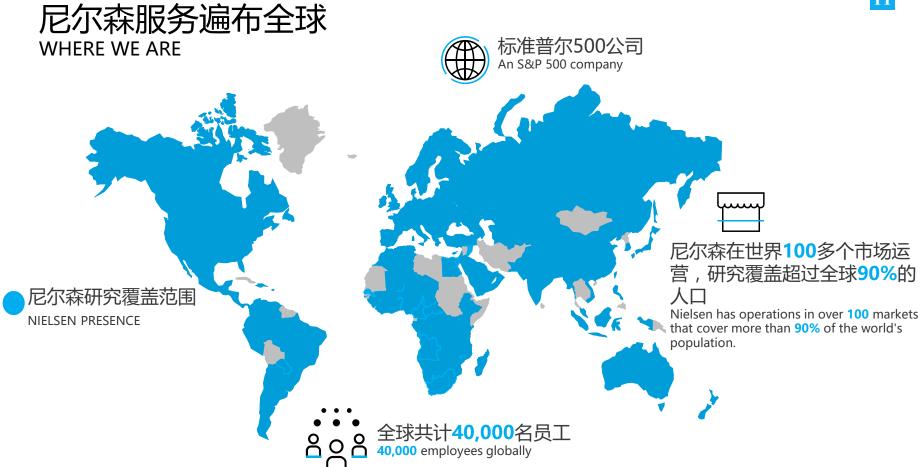
WHAT WE MEASURE



源于数据,高于数据, 重塑价值

WHAT WE DO: TO MAKE SENSE OF THE CONSUMER'S WORLD





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荣膺福布斯全球创新企业第30名 FORBES' 30TH THE MOST INNOVATIVE COMPANY

THE MOST INNOVATIVE COMPANIES

"让一家有95年历史,44,000名员工的企业, 持续创新的最大挑战,是让大家勇于冒险。"

"The biggest challenge of keeping a 95-year-old, 44,000-person company innovative is having people feel comfortable taking a risk."

马祺 Mitch Barns 尼尔森CEO 愿景 Mission

成为最受人爱戴的公司 To Be the Most Admired Company

四大评估纬度 Pillars 高敬业度的雇员 High Employee Engagement 最具**吸引力的雇主** 品牌 Compelling Employer Brand

出色有效的领导力 Effective Leadership 高绩效的文化 High Performance Culture

核心驱动力 Drivers

敬业度 Engagement 社会责任感

Social Responsibility

全方位奖励体系 Total Rewards 愉悦的工作环境 Fun

在尼尔森工作的体验 Nielsen Experience

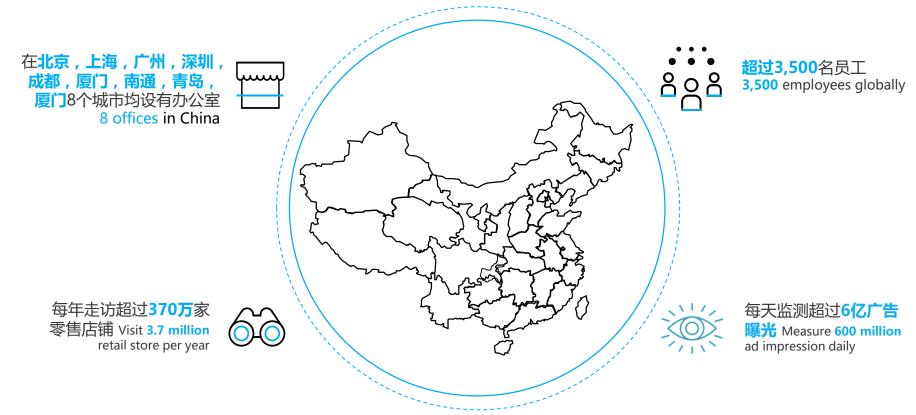
创造不凡 Make a Difference 共同发展 Grow with Us **勇做自己** Be You

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1984年进入中国,与本土市场共同发展

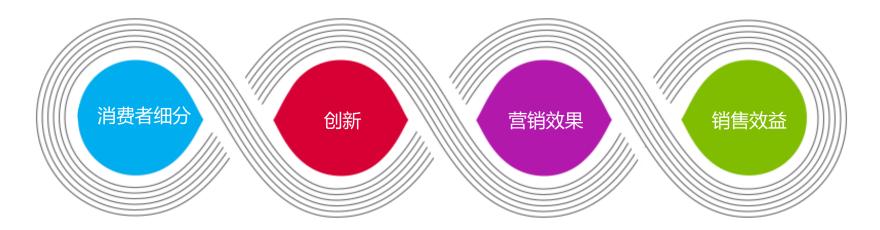
GROW TOGETHER WITH CHINA MARKET AND CHINESE COMPANIES



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尼尔森解决方案:

用更高效、更精准的市场洞察,帮助客户实现市场增长 FASTER, SMARTER MORE CONFIDENT DECISIONS TO IMPROVE CLIENTS' PERFORMANCE



消费者细分:

CONSUMERIZATION:

消费者细分模型扩大消费者细分 广度,进一步提升其精确度,帮 助客户更加深入了解消费者 Organize and build a comprehensive understanding of your most profitable consumers

创新:

INNOVATION:

从产品研发到上市,优化产品发展和创新过程

Improve product development and innovation process, from white space to launch support

营销效果:

MARKETING EFFECTIVENESS:

通过精准高效的市场营销,实现 与目标受众的有效沟通

Target and engage consumers through effective and efficient marketing & advertising

销售效益:

SALES EFFECTIVENESS:

衡量销售表现,通过深入了解市场整体情况,做出最明智的决策 Measure sales performance, then activate strategy through optimized execution

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服务中国各行各业超过700家客户

WITHIN KEY VERTICALS, OUR CLIENTS INCLUDE...



















科技行业



















































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乘势数字化浪潮,合作引领行业进步

PARTNERSHIPS THAT HELP OUR CLIENTS RIDE THE DIGITAL WAVE



